

Volume 4 | Issue 12 | December 2020

December Broker Blast

UnitedHealthcare New Jersey Health Plan



General Updates

Preparing for COVID-19 vaccine coverage at no cost-share

Several pharmaceutical companies are in the late phases of testing their COVID-19 vaccines. While the U.S. Food and Drug Administration (FDA) has not yet authorized a COVID-19 vaccination, UnitedHealthcare is monitoring updates from the <u>FDA</u>, <u>Centers for Disease Control and Prevention (CDC)</u>, and <u>Centers for Medicare and Medicaid Services (CMS)</u> and is committed to keeping brokers, customers and members informed on how, when, and where they can get a COVID-19 vaccine once available.

In preparation for COVID-19 vaccines to be authorized by the FDA, UnitedHealthcare has established a COVID-19 Vaccine Readiness and Implementation team of professionals from across all business lines and functions. This group – consisting of individuals from Clinical, Network, Operations, Regulatory, Marketing and Communications – is proactively building the strategy, framework and plans to put into action once a COVID-19 vaccine is approved.

Upon COVID-19 vaccine authorization, health care professionals, partners, customers, and members can expect timely communications on uhc.com and uhcprovider.com from UnitedHealthcare regarding access, medical policy, coverage, and cost

Once FDA-authorized COVID-19 vaccines are publicly available, members will have \$0 cost-share (copayment, coinsurance or deductible), as outlined below, including when two doses are required:

For Employer & Individual health plans, members will have \$0 cost-share at both in- and out-of-network providers.

- For Employer & Individual health plans, members will have \$0 cost-share at both in- and out-of-network providers through the national public health emergency period. This applies to fully insured and self-funded (ASO) commercial health plans.
 - * Excludes Short-Term Limited Duration (STLD) plans
- For Medicare plans, members will have \$0 cost-share on vaccines at both in- and out-of-network providers through 2021.
- For Medicaid individuals in UnitedHealthcare Community Plans, state variations and regulations may apply during this time. Refer to the <u>UnitedHealthcare Community Plan website</u> and your state's website for the latest information. If state-specific guidance is not available, UnitedHealthcare plan guidelines will apply.

There may be a limited supply of FDA-authorized COVID-19 vaccines available initially. The <u>CDC</u> and state health agencies will manage distribution and provide prioritization on which groups of people should receive the vaccines first.

- Once COVID-19 vaccines are authorized, look to the CDC and FDA for guidance.
- Members who have questions about COVID-19 vaccines or on whether they should get a vaccine should speak with their health care professional to understand what may be best for them based on their specific health situation.
- Members should always show their insurance card and keep their health care professional or physician informed
 of the COVID-19 vaccines they might get. Members who have questions about their coverage can go to uhc.com.

Once the CDC Director approves a COVID-19 vaccine, the CDC and state health agencies will then provide more information on vaccine availability. They will also provide guidance on who should get the vaccine first. This will likely be health care and essential workers, as well as people at high risk, such as those over 65 years of age or those with medical conditions.

Once a COVID-19 vaccine is FDA-authorized, UnitedHealthcare encourages members to look to the FDA and CDC for guidance.

Initially, COVID-19 vaccines will only be available at certain locations. Members will be able to go to <u>uhc.com</u> or use the <u>CDC vaccine finder</u> to find a vaccine provider. Members should also speak their primary care provider or other health care professional to better understand what they should do given their specific health conditions.

Current vaccine information can be found on the <u>FDA Emergency Preparedness and Response page for COVID-19</u>. Additional vaccine information is available at:

- CDC COVID-19 Vaccines
- CDC COVID-19 Vaccine Safety Website
- CDC COVID-19 Things You Need to Know

Attached, please find UHC's updated Q&A, and a member flyer that can be shared with members regarding an update on the vaccine.



General Updates

The Field Account Management Team is here to support you and our customers in this virtual environment.

Below are some options that are available:

Monthly customer/broker Wellness Wednesday Webinars focused on UnitedHealthcare Value Added Program/Health Topic
Monthly member Wellness Wednesday Webinars focused on UnitedHealthcare Value Added Program/Health Topic
Support with Virtual Health Fairs
Virtual Open Enrollment Meeting support
Virtual member one-on-one sessions to address any claim inquiry or benefit question a member may have (recommended either monthly or quarterly depending on size of group)
Recorded seminars on different topics that customers can upload to their intranet site for members to view on their own time
Flu shot event support

ProtectWell

ProtectWell™ is a suite of apps that gives employees and employers confidence that recommended employee-level checks are in place to provide a safer business environment based on U.S. Centers for Disease Control and Prevention (CDC) guidelines.

What's included?

- The employee app gives guidance on whether based on their self-evaluation they are healthy enough to go into work daily and helps co-workers know their colleagues are following safety protocols.
- 2. The checker app for employers provides workplace entry QR code scanner and assigns green/red employee work status.
- 3. The Dashboard for Admins (coming soon!) provides a way to customize messaging, with a self-configure approach and also provides reporting.

What's the price?

ProtectWell™ is being made available at no charge through 2021 as part of UnitedHealth Group's response to the COVID-19 pandemic.

For more information or to sign up, go to www.weprotectwell.com or contact your Sales Representative.

Want to learn more about what
UnitedHealthcare is doing for COVID-19?
Employer FAQ
Broker FAQ
Consultant FAQ
UHC COVID-19 Updates



Maximum Dependent Age Coverage Policy Change for NY and NJ Oxford Members

We are making a change to the maximum dependent age coverage termination date that will take effect with new and renewing policies, beginning January 1, 2021. This will affect members with the following fully insured policies:

- New York Small Group (1-100) Oxford
- New York Large Group (101+) Oxford
- New Jersey Large Group (51+) Oxford

Please communicate this change to clients

What's changing

Beginning January 1, 2021, the termination date for a dependent member who ages off a subscriber's group policy will be at the end of the month in which the member reaches the maximum coverage age, as specified in the policy. For example, a dependent who reaches the maximum coverage age on May 15, 2021 (i.e., the dependent's age-off birthday), after the group policy renewed on May 1, 2021, the coverage for this dependent would end on May 31, 2021.

Currently, dependent members have coverage through the end of the calendar year in which they turn the maximum dependent age.

For a dependent who reaches the maximum age for coverage before their group policy renews in 2021; for example, the dependent's age-off birthday is April 15, 2021 and their group policy renews on May 1, 2021, their coverage would end on April 30, 2021— the last day of the month prior to their policy renewal date.

How this change is being communicated to impacted members

Subscribers with dependent members will be reminded of the member's coverage end date by mail approximately 60 days prior to the member reaching the maximum dependent age. Attached is a sample of the <u>letter.</u> Subscribers and members with questions should call the phone number on their health plan ID card.

How this change is being communicated to employers

Employers (e.g., Benefits Administrator or other designated contact for the employer) who have an affected member will receive a copy of the letter we mail to the member. In addition, the Uniform Modification notice included with the employer group's renewal materials will reference the dependent eligibility age-off policy. We are also mailing a letter about the change to our Oxford large group clients (NJ 51+, NY 101+). For new groups, the policy is included in the Certificate of Coverage. Clients with questions should call our Employer Services team at **1-888-201-4216**.

General Updates

Medicare Estimation

Effective July 1, Oxford implemented Medicare Estimation for fully insured business in Connecticut and New York. Medicare Estimation is an administrative claim process Oxford uses to determine what the Medicare primary payment would have been had the member enrolled in Part B or if the provider accepted Medicare. Medicare estimation reduces the amount of Oxford payment by the amount Medicare Part B would have paid if the eligible member was enrolled in Part B coverage. This update aligns with the language in the member's certificate of coverage.

This affects members that are Medicare eligible that have Medicare Part A, but not Medicare Part B and Medicare is Primary.

Medicare is Primary in the below scenarios

- Medicare due to Age & Group Size 19 or Less
- Medicare due to Disability & Group Size is 99 or Less
- Medicare due to End Stage Renal Disease (ESRD) & Medicare is Primary depending on what stage of dialysis treatment member is in.
- Medicare Primary (regardless of reason or groups size) and Not Actively Working (COBRA, State Cont., Retiree).

Applicability: Medicare Estimation applies in any of the following scenarios:

- · Member has Part A (primary) and no Part B
- Member has both Parts A and B (primary), but provider does not bill or participate in Medicare or has specifically opted out of Medicare
- Member has Part B only (primary) but provider does not bill or participate in Medicare or has specifically opted out of Medicare

Medicare Estimation does not apply in any of the following scenarios:

- Member has Part A and B, or B only, and provider is participating with Medicare
- Medicare (any part) is the member's secondary payer
- Member does not have any Medicare coverage and/or is not eligible for Medicare

Effective dates and scope

- Connecticut fully insured groups: Medicare Estimation will begin applying to claims on or after July
- 1 upon renewal
- · New York fully insured groups: Medicare Estimation will be effective for claims with date of service
- · July 1 and after
- New Jersey fully insured groups: Currently out of scope; will not have Medicare Estimation applied to claims

Member communications: Letters were mailed to active members with Medicare Part A only and Medicare Primary (Dec 2019 -Feb 2020).

Call to Action

Remind your Oxford groups of this change.

Encourage members who have not enrolled in Medicare Part B, to contact Medicare consider enrolling in Medicare Part B. You can find information about Medicare at Medicare.gov.



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Currently, dependent members have coverage through the end of the calendar year in which they turn the maximum dependent age.

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Employers (e.g., Benefits Administrator or other designated contact for the employer) who have an affected member will receive a copy of the letter we mail to the member. In addition, the Uniform Modification notice included with the employer group's renewal materials will reference the dependent eligibility age-off policy. We are also mailing a **letter** about the change to our Oxford large group clients (NJ 51+, NY 101+). For new groups, the policy is included in the Certificate of Coverage. Clients with questions should call our Employer Services team at **1-888-201-4216**.

Maximum Dependent Age Coverage Policy Change for NY and NJ Oxford Members con't

More Information

- **New York Young Adult Option**: Under New York law, eligible dependents who do not have access to employer-sponsored health insurance may buy coverage until the age of 30 through a parent's group health insurance policy as a subscriber, without the employer's contribution.
- **New Jersey Over-Age Dependent Option**: In New Jersey, eligible dependents may buy coverage through a parent's group health insurance policy as a subscriber, without any employer contribution, until the day before they turn 31.
- Children with a Disability: An unmarried dependent may continue to be eligible for dependent
 coverage under the subscriber's plan if they are unable to work due to mental, developmental or
 physical disability or if they are dependent on the subscriber for support.

Subscribers should contact their employer for more information about the above options. They have **31 days** from the date their dependent child ages-off the policy to submit an application requesting continued coverage under the plan, with proof of the child's incapacity.

- Marketplace Option: If a dependent is no longer eligible for coverage under a subscriber's group health insurance plan, they may be eligible for their own plan through their state's official Marketplace. They should access their state's Marketplace website or go to healthcare.gov for information.
- New Jersey Oxford fully insured small group (2-50) members: This change to the Maximum Dependent Age Coverage policy is already in place with these members.
- Connecticut Oxford fully insured members: This change does not apply to these members.

Questions?

Please contact your sales representative

Flu Shots

With Flu Season approaching, we want to make sure you know where members can go to get their annual flu vaccination. For UnitedHealthcare members, the flu shot is covered 100% under the Medical Benefit when you visit a participating provider, or one of the pharmacies and clinics on the attached flier. To find a location and to get more information, you may also visit our UnitedHealthcare Flu Shot page at:

https://www.uhc.com/health-and-wellness/health-topics/flu-shots?icid=Vanity-flu

Please be sure and advise your members to present their UnitedHealthcare medical card and ask for the flu shot claim to be run through their Medical benefit as it is a preventive vaccination.

If a group is interested in learning more about onsite flu clinics, please reach out to your Sales Representative.



Reminder: Upcoming Changes to the Oxford Garden State Network & Special Open Enrollment Opportunity

We are writing to remind you of two upcoming changes to the Oxford Garden State Network.

- 1. We are changing the name of the network from Oxford Garden State to Oxford Metro Network® upon renewal date in 2021. This change is designed to deliver a simplified experience for members and providers across the New Jersey and New York markets. Current member health plan ID cards will still be valid, and no new cards will be issued until plan renewal.
- 2. We are redesigning the New Jersey portion of the medical network to focus on high quality and affordable care effective January 1, 2021. While the majority of our current medical providers will stay in network and new providers will be added, some current providers will be removed. This change will not impact the pharmacy network.

Members who have received services from impacted providers within the last 12 months have been notified in writing of the network change. Letters included instructions on how to access the redesigned **New Jersey provider network directory** at **welcometouhc.com/oxford**.

Clients that offer an Oxford Garden State Network plan in New Jersey or Oxford Metro Network plan in New York alongside an Oxford Liberty or Freedom Network plan design have the option to decide if they would like to offer a special enrollment period to employees who wish to switch plans. This optional special open enrollment opportunity begins November 2, 2020 and runs through January 1, 2021.

Please note that a member's deductible and out of pocket limit spend will not reset if they make an off-cycle plan change due to the network changes. We will provide an employee email template to clients who wish to take part in this special open enrollment as a way to communicate this opportunity to employees. This special open enrollment opportunity is optional and not mandatory.

Clients may contact their Dedicated Client Services Manager (DCSM) or Group Services at 1-888-201-4216 for more information and to complete the necessary enrollment forms for the special open enrollment opportunity.

For a quick overview, please click here https://www.brainshark.com/uhg/vu?pi=zlBzgsTfEzdMt3z0

We value our relationship with you and appreciate your business. If you have questions, please contact your Oxford sales representative.

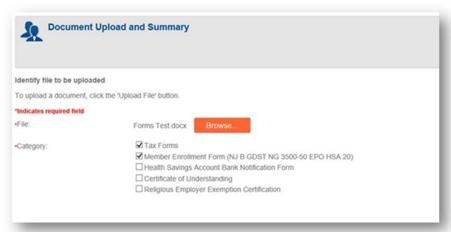
Wage and Tax Documentation Requirement Change

We recently informed you that **we will be waiving the wage and tax requirement** for groups with 5 or more enrolled. This change applies for all new incoming new business prospects with effective dates of December 1, 2020 or later.

When submitting a quote through our broker portal, IDEA, you must complete one of the two below steps to bypass the wage and tax paperwork requirement in the system.

- Upload a blank Microsoft Word document, under Tax Forms
- Check off the box labeled Tax Forms while uploading other required documents, such as member enrollment forms (as shown below)

Please note that your submission will not be processed if you do not complete one of the above steps.



We value your partnership and appreciate your business. If you have questions, please contact your Oxford sales representative

Advancing Health Equity to Improve Outcomes

In the best of times, not everyone can get the health care services and support they need. These inequalities and inequities become even more pronounced in moments of great uncertainty.

To help provide people added peace of mind about their access to care, and to advance the company's mission, UnitedHealth Group is dedicating efforts to improve health equity, expand access to care and eliminate health disparities based on race, ethnicity, income, sexual orientation and other factors.

These efforts in pursuit of better outcomes for all extend across UnitedHealth Group, and brings the expertise and capabilities of UnitedHealthcare and Optum to:

- Deliver personalized, individualized care
- Promote equity and diversity in the health care workforce
- Improve the health of underserved communities
- Leverage data and emerging analytics to address disparities in care

To learn more about the UnitedHealth Group commitment to advancing health equity, and to explore details on individual initiatives and plans to help accomplish this important goal, please see the attached brochure.



New Telehealth Reimbursement Policy

UnitedHealthcare is introducing a new Telehealth policy effective Jan. 1, 2021. The UnitedHealthcare provider reimbursement policy for telehealth allows providers to administer care virtually as an alternative to in-person visits.

The telehealth provider reimbursement policy applies to all in- and out-of-network providers for both self-insured and fully insured plans without the need for additional provider action.

Telehealth is a modality of care defined as "the interactive, electronic exchange of information for the purpose of diagnosis, consultation, treatment, intervention, education, or ongoing care management between a patient and health care providers situated remotely."

Per the reimbursement policy, telehealth can be administered by Primary Care physicians, Specialists, and some therapy providers. And depending on the CPT codes billed and the provider submitting the claim, the member's cost share will align to physician office visits or other benefits.

Please note, behavioral health care including telehealth care is offered through Optum Behavioral Health. Optum Behavioral Health has established virtual care options for all providers.

There is no change in this network or benefit coverage and members can continue to see behavioral health providers in-person or virtually as indicated in their plan design.

Leave of Absence Policy for Fully Insured Customers and ASO All Savers Groups

This policy applies to all fully insured employer group policies, as well as self-funded (ASO) All Savers® groups. It does not apply to individual product or other ASO accounts.

Eligibility for medical coverage

If the employee is on a customer-approved LOA, and the customer continues to pay required medical premiums, the coverage will remain in-force for:

- No longer than 13 consecutive weeks for non-medical leaves (i.e., temporarily laid off)
- No longer than 26 consecutive weeks for a medical leave

Note: Coverage may be extended for a longer period, if required by local, state or federal rules.

If the employee does not return from the LOA by the end of the applicable time frame, as stated above, the customer must terminate that employee's medical coverage as of the date of notice if the employee's intent not to return is provided, or the date the employee did not return to work as scheduled.

If the employee's medical coverage terminates under the LOA Policy, the employee may exercise the rights under any applicable Continuation of Medical Coverage provision or Conversion of Medical Benefits provision described in the Certificate of Coverage (COC).

Historically, UnitedHealthcare has requested customers to state what their LOA Policy is when completing a group application. However, regardless of what the group's policy is, UnitedHealthcare's policy guidelines are the extent to which it will allow coverage under the medical policy.



New sales bonus

For new fully insured and level-funded Key Account medical plans

UnitedHealthcare and Oxford are offering a bonus to agents who sell new fully insured and level-funded Key Account medical plans in New Jersey with effective dates in January 2021. Eligible agents will receive a bonus of \$100 for each enrolled employee in eligible medical groups sold during the bonus period. A maximum of 1,000 enrolled employees will be included in the bonus calculation for any case, or group of affiliated cases.

Eligible cases are new fully insured and level-funded Key Account medical groups in New Jersey having with effective dates from January 1, 2021 through January 31, 2021.

Bonus example: An eligible agent sells 2 eligible medical cases having a total of 250 enrolled employees with effective dates during the bonus period. That makes the agent eligible for a bonus of \$100 for each enrolled employee, so they earn a bonus of \$100 times 250, or \$25,000.

New sales bonus

For new fully insured and level-funded medical plans with up to 100 eligible employees

UnitedHealthcare and Oxford are offering a bonus to agents who sell new fully insured and level-funded medical plans with up to 100 eligible employees with effective dates in January 2021. Agents must sell a combined total of at least 10 enrolled employees in eligible groups during the bonus period in order to be eligible for the bonus. Eligible agents will receive a bonus of \$100 for each enrolled employee in eligible medical groups sold during the bonus period.

Eligible cases are new fully insured and level-funded medical groups in New Jersey having up to 100 eligible employees with effective dates from January 1, 2021 through January 31, 2021.

Bonus example: An eligible agent sells 5 eligible medical cases having a total of 120 enrolled employees with effective dates during the bonus period. That makes the agent eligible for a bonus of \$100 for each enrolled employee, so they earn a bonus of \$100 times 120, or \$12,000.



Oxford Level Funded available for new business in select states, effective Dec. 1

The Oxford Level Funded product is a level funded arrangement designed for small business (5-99) and mid-size Key Accounts (100-300) businesses. This product is the evolution of the All Savers® Alternate Funding product.

The Oxford Level Funded product is being implemented on the new UnitedHealthcare strategic platform and will be made available to **new business only** in the states listed below for Dec. 1, 2020 effective dates.

Connecticut: 51-300New Jersey: 5-300

Why Level Funded?

Available at lower rates

(in all New Jersey Counties)



Help clients control costs through self-funding for small businesses					
8	Maximum Claims Liability Stop Loss Coverage				
	Not subject to state mandates. Lower premium taxes				
so	Fixed monthly payments				
(\$)	Surplus Refund No carryover deficit				
	Unlimited plan selections				
	Virgin groups eligible 1099 eligible* *Cannot exceed 25% of total enrolled				
	Monthly Employer Claims & Utilization Reports				
	Ancillary Products Packaged Savings				

Available to groups sized 5 - 300

Top 5 Reasons it may work for your clients

1 Level funded plans giving employers more control over their costs.

Stop-loss coverage

Employers won't pay more than what's budgeted for higher than expected claims.

3 Year-round savings

Level funded plans are not subject to most state mandates or premium taxes*

▲ Surplus refund

Possible refund if claims are lower than expected at the end of the year.

More Choices
Unlimited plan design selections with wellness programs included.
Ability to include specialty.



New website to be available for New York and New Jersey Oxford business

We are pleased to make available our new business-to-business website, <u>uhceservices.com</u>, to our New York and New Jersey Oxford fully insured employers and their brokers this fall. The new website will provide access to the same information as on <u>oxfordhealth.com</u>, with an easier-to-use interface and new functionality. The new website is already being used with our Connecticut Oxford fully insured employers and their brokers.

What this means for you

You will receive an email from us inviting you to register on the new website. Use the **Register Now** link within the email to access <u>uhceservices.com</u> for the first time. If you support Connecticut Oxford fully insured business, you may already be registered with the website. Please note that the invitation to the new website will be sent to the email address we have on file for you. If you wish to confirm an email address, contact your Oxford sales representative or call Client Services at **1-888-201-4216**.

While you will start using uhceservices.com to conduct the majority of your upcoming business administration in place of oxfordhealth.com, New York and New Jersey small group employers and their brokers will continue to use oxfordhealth.com to access IDEA for new business quoting, renewals and enrollments.

In the coming weeks, our sales staff will be contacting you to answer any questions you may have on uhceservices.com. We will also hold producer webinars and make communications available for your use and reference.

All Savers Virtual Training.

All Savers® Alternate Funding plans help give your small business clients more choices. Like multiple plan designs, wellness programs and alternate funding—designed to help employers find the right balance between managing costs and offering affordable, quality medical benefits.

Learn more through online training.

In 5 short sessions,*you'll learn about All Savers Alternate Funding product components, rates, renewals, reporting and wellness capabilities. You can easily access these training presentations 24/7 from anywhere. Each session takes just 10 to 15 minutes to complete. **Choose from:**

- What Is Alternate Funding?
- Eligibility, Quoting and Taxes
- Real Appeal® and Wellness Programs
- All Savers Employer Monthly Reporting
- All Savers Alternate Funding DocuSign Training Guide





Oxford Enhancements

UnitedHealthcare has rolled out Oxford enhancements to its NJ/NY sitused group that renew effective 10/1/19 and later for New York (100+) and New Jersey (51+). We will also begin implementing these enhancements beginning 5/1/2020for our Oxford fully insured small group business in New York (1-100) and New Jersey (1-50).

Below is a sample of the verbiage/attachments SAE's will be releasing to our brokers along with the renewal.

We value our relationship with brokers and clients. Because of that we are continually working to improve service and make Oxford their top choice for health care for their employees.

We're now able to enhance members' experience with their Oxford benefits by providing a new advocacy customer service model, additional value-added features and a new member website. These enhancements will go into effect upon your client's new Oxford policy effective date. So for *ABC Company* this will be in conjunction with the upcoming renewal. Please share this great news with *ABC Company*.

Along with these enhancements, your client will receive a new Group ID and Plan Identifier (ID), formerly known as Contract Specific Package (CSP). We will supply that information to you before your client's new policy effective date. Please find attached the enhancement package that details what your client and their employees can expect as a result of these enhancements.

Please be advised that Oxford will be issuing new ID cards on the 15th of the month prior to the groups renewal date. This will ensure all members are receiving ID cards timely with their new ID numbers. Please be advised if the groups renewal is not received & processed by the 15th then members may not receive ID cards reflecting any plan changes. If this does occur, ID cards reflecting plan changes will be triggered once the groups renewal is processed.

Included are the following attachments:

- Oxford Enhancements: Employer Overview
- Oxford Enhancements: Employer Actions
- o Oxford Enhancements: Frequently Asked Questions
- Oxford Enhancements: Employer Letter
- Oxford Enhancements: Employee Letter

Oxford 2.0 Enhancements will be effective 1/1/2020 for ABC Company.

- a. New website and medical cards for members www.myuhc.com
- b. Virtual Visits Telemedicine
- c. Real Appeal
- d. Advocate for Me model (Note there will be new medical cards mailed out to members due to a new member service line)

We strongly believe UnitedHealthcare is positioned to deliver the best health care coverage value for *ABC Company*. We are committed to delivering practical yet innovative solutions that meet their specific needs and will result in healthier employees and better cost management.

Thank you and please let us know if you have any questions.



Pharmacy Updates

Accumulator Adjustment Program Begins Jan. 1, 2021 for Oxford Members

The amount of a pharmaceutical manufacturer coupon, or copay card, an Oxford member uses for specialty prescriptions filled at Optum® Specialty Pharmacy will no longer count toward their deductible and out-of-pocket maximum. Beginning **January 1, 2021**, the amount of a coupon will be excluded, since it doesn't accurately represent the amount paid by the member. Only the amount the member pays with their own dollars will apply toward their accumulators. The Accumulator Adjustment Program is meant to help ensure the benefit design works as it was intended.

The program applies to Oxford members as follows:

- New York small group (1-100) and large group (101+) fully insured members, beginning January 1, 2021, regardless of renewal date
- New Jersey large group (51+) fully insured members, upon renewal beginning January 1, 2021
- Self-funded plan participants whose plan sponsor (e.g., employer) has not opted-out of the program

The Accumulator Adjustment Program does not apply to Oxford members of fully insured New Jersey small (1-50) or Connecticut small or large groups at this time. It is already in place with UnitedHealthcare members and plan participants.

What this means for members Only the member's out-of-pocket copay or coinsurance amount will contribute toward their accumulator.

For example, a member filling a prescription at Optum Specialty Pharmacy that costs \$2,000, applies a \$1,995 coupon. The member pays \$5 out-of-pocket. The \$5 is applied toward the member's accumulator.

Pharmacy Benefit Update Effective: January 1, 2021

UnitedHealthcare updates its Prescription Drug List (PDL) to ensure we are able to keep pace with current market trends, price changes, and new clinical information.

We are pleased to share our PDL and pharmacy benefit updates for **January 1**, **2021** with you. Please see the attached Advantage PDL and pharmacy benefit updates for January 1, 2021. If your client is on a different PDL than Advantage, please reach out to your representative for more information.

Member Notification

Impacted employees will receive a letter 30-60 days prior to the effective date.

<u>Click here</u> to watch the recorded webcast discussing the PDL updates



Specialty Updates

With Benefit Ally, relief is in sight.

Whenever employees experience a health crisis, their primary focus should be on their health—not on their medical debt. As their employer, you can help by offering UnitedHealthcare Benefit AllyTM. A suite of supplemental health products bundled with your medical plan, Benefit Ally automatically pays out a financial benefit when an eligible medical event is identified. Here are some examples:



Accidents

- Emergency room visits
- X-rays
- Physical therapy



Critical Illness

- Cancer
- · Heart attack
- Stroke



Hospital Indemnity

Hospital or ICU admissions or stays



Offering support that benefits both you and your employees.

For you:

- Simplifies administration because it eliminates duplication of work.
- Helps you offer solutions built to lessen your employees' financial burden.
- · May help attract and retain staff.
- · Available at a competitive price.

For youremployees:

- Helps lessen the financial burden of critical care for employees — and their covered family members, too.
- Saves time because cash payments are automatically sent to the employee when an eligible medical event is identified.
- May lead to greater employee satisfaction.

Here's an example of Benefit Ally at work.

Say your employee, Jack, fractures his leg and needs emergency care and crutches. Even with his health plan, the injury sets Jack back because of his deductible expenses. See how a Benefit Ally plan can help.*

Initial care/hospital care		Follow-up care/common injuries	
Emergency room visit	\$100	Crutches	\$100
Diagnostics: X-ray	\$50	Follow-up physician visit	\$50
Initial physician visit	\$50	Fracture benefit	\$750
Total payment to Jack:	\$200	Total payment to Jack:	\$900

Jack receives a check for

\$1,100

and he can use it however he chooses.

Contact your UnitedHealthcare representative for more information.

*For illustrative purposes only. Example is based on a Value plan design. Cost varies based on packages. For more information, refer to plan benefit materials. Payout from member's Benefit Ally coverage will be triggered when UnitedHealthcare identifies a qualifying medical event.



Specialty Updates

United Ancillary Benefits Explained

Below are three videos that are less than two minutes in length and offer fun graphics and clear language to go along with UnitedHealthcare's vision to deliver the most affordable coverage; simplest experience; and highest quality, supported care. The three topics include accident protection, critical illness and hospital indemnity.

Accident Protection:

https://cdnapisec.kaltura.com/html5/html5lib/v2.70.1/mwEmbedFrame.php/p/2297431/uiconf_id/40040692/entry_id/1_becyka8x?wid= _2297431&iframeembed=true&playerId=kaltura_player&entry_id=1_becyka8x

Critical Illness

https://cdnapisec.kaltura.com/html5/html5lib/v2.70.1/mwEmbedFrame.php/p/2297431/uiconf_id/40040692/entry_id/1_b93gt716?wid=_2297431&iframeembed=true&playerId=kaltura_player&entry_id=1_b93gt716

Hospital Indemnity:

https://cdnapisec.kaltura.com/html5/html5lib/v2.70.1/mwEmbedFrame.php/p/2297431/uiconf_id/40040692/entry_id/1_63ngxeak?wid= _2297431&iframeembed=true&playerId=kaltura_player&entry_id=1_63ngxeak

Dental:

https://cdnapisec.kaltura.com/p/2297431/sp/229743100/embedlframeJs/uiconf_id/40040682/partner_id/229743101/embedlframeJs/uiconf_id/40040682/partner_id/22974

Vision:

https://cdnapisec.kaltura.com/p/2297431/sp/229743100/embedlframeJs/uiconf_id/40040682/partner_id/2297431?iframeembed=true&playerId=kaltura_player&entry_id=1_0950b65t

Customers can save even more when they bundle their plans.1

Help customers get a 5% second year rate cap when they add a dental plan by July 1, 2021.

5% Second Year Rate Cap

The guidelines:

• Effective dates are January 1, 2019 – July 1, 2021.



UnitedHealthcare*

- Group size 2 100 eligible lives.
- Offer not available to groups situs in RI, WI, WA, FL (2-50), ACEC groups.

Earn big smiles

with guaranteed dental rates.

1Minimum participation requirements may apply for bundling programs. Bundling programs are not available for all group sizes. Please consult your UnitedHealthcare representative for more details.

Specialty Updates

See more health plan savings with uBundle for groups of 51 plus lives in New Jersey



As a fully insured customer you can save up to 4 percent on medical premiums when bundling your UnitedHealthcare medical plan with UnitedHealthcare dental, vision, life, disability and supplemental health plans. Bundling also helps simplify the administrative experience and provides your employees with a more competitive benefits package.



^{*}For new business effective Jan. 1, 2019 or later. Ask for details.

Add to that simpler administration and dedicated support — plus **Bridge2Health**® integration, which gathers actionable data to close gaps in care, reduce costs and improve productivity.



Dental11M+ members²
104K+ unique
network providers²



Vision
19M+ members²
100K+ network private
practice and retail chains²



Life, Disability and Supplemental Health 1.5M+ members² 20+ years of experience²

¹Subject to uBundle rules, coverage and participation requirements. uBundle and certain specially plans may not be available in all states or for all group sizes. Components subject to change. Ask your UnitedHealthcare representative for details. ²UnitedHealthcare internal membership and network reports, October 2018

uBundle Medical Cost Savings

uBundle medical cost savings will apply to <u>new</u> qualifying ancillary lines of coverage if the group is in the 51-300 segment based on state counting methodology (in-force specialty lines of coverage are not eligible for uBundle medical cost savings). For group sizes 51-100 this will begin on 9/1/2020 and for key accounts on 12/1/2020.

1Minimum participation requirements may apply for bundling programs. Bundling programs are not available for all group sizes. Please consult your UnitedHealthcare representative for more details.

